



Ampegon AG is an international company situated in Turgi, Switzerland. The core business consists of the development, design, manufacture, installation and commissioning of high power RF systems and power supplies for over 75 years. Ampegon offers products and solutions for Science, MedTech, Industry and Broadcast markets

We are looking for an

Area Sales Manager

Your main duties:

- Sales and business development for high frequency applications in science and broadcasting mainly in the Middle East region
- Intensive customer contact; product and company presentations, consulting and support to identify adequate solutions to customer requirements, negotiation and conclusion of contract
- Market observation, acquisition of information about projects and tenders
- Participation in international exhibitions, conferences and congresses

Your targets:

- Achieve or exceed the order intake annual budget figures
- Optimise pricing in order to achieve the targeted margins
- Enlarge Ampegon's market share in your area

Your profile:

- Education to degree level or higher in physics, electrical engineering, electronics or international business.
- Several years' experience in sales, marketing or project management in RF technology
- Sales experience in the countries of the Middle East
- Fluent French and English (spoken and written) are necessary to fulfill the required tasks
- Readiness for frequent travel (30-40% travelling internationally)

You have excellent manners, can approach people with a friendly personality and strong communication skills. Are you capable to find solutions for problems under pressure? Are you looking for a long-term challenge? Then you should get to know us.

We offer a competitive salary with excellent benefits for this challenging and interesting career, on-the-job training with specific instruction about our products. Support is provided from specialists in terms for technical, legal and commercial issues.

For further information about this varied job, please contact our Chief Marketing Officer, Mr. Detlev Koch, +41 58 710 44 66

Please send your application and CV to Karin Meyer | HR | karin.meyer@ampegon.com

Ampegon AG

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Science



MedTech



Industry



Broadcast